

The Collaborative

Helping to Build Minnesota Companies Since 1987

The Collaborative: *Now More Than Ever*

Convening, Serving & Celebrating Minnesota's Innovation Economy

Yesterday's Reform Series Event on the Impacts of Healthcare Reform Attracts Over 270 Entrepreneurs, Executives, Investors and Professionals!



Full recap coming soon.

To see recaps of all our recent events, [click here](#).

The 23rd Annual Minnesota Venture & Finance Conference

With 450 attracted, 2009 attendance tops 2008 -- over 400 for 13th consecutive year. This year's conference brought together the strongest of Minnesota's entrepreneurs, companies and successful CEOs, executives and investors.

[Click here](#) for a full recap.

Raising Private Capital: A Continuum of Sources

Seed, Angel, Early and Later Stage Venture Capital, Mezzanine and Debt

November 19, 2009
University of St. Thomas
Minneapolis Campus
7:30 - 9:15 a.m.

Raising Private Capital: A Continuum of Sources
Seed, Angel, Early and Later Stage Venture Capital, Mezzanine and Debt
November 19, 2009; 7:30 a.m. - 9:15 a.m.
University of St. Thomas, Minneapolis Campus

- To View Content — [click here](#)
- To Register — [click here](#)
- \$20 for members (\$75 for non-members).
- Price increases \$20 after November 9.
- Members: Register for FREE until Monday, November 2nd.

Raising capital in today's market is tough but deals are getting done. What capital sources make the most sense for your company? What can you do to push a deal to closing? Learn how successful entrepreneurs attracted private capital and how investors select investments. Learn the importance of milestones and long term capital needs in setting your sights on sources appropriate to your business.

We'll also look at the fundamentals of raising and structuring private capital as well as the various ways you can finance your growth using leverage and milestones. Learn how to enhance your company's value throughout its growth to be in the most favorable position. Hear the perspectives of both entrepreneurs and investors.

Speakers:

Veteran Medtech CEO; \$48 Million VC

\$40 Million Manufacturer; \$52 Million PE

MN Early & Later Stage High Tech & Medtech VC

Early-Stage & Seed Investor

Moderator



Rich Lunsford, CEO, Anulex Technologies



Brad Cleveland, CEO, Proto Labs



Paul Knapp, CEO, Space Center Ventures



Mike Moore, Director, Univ. of St. Thomas Norris Institute



Dan Carr, CEO, The Collaborative

For more information on the content and speakers, [click here](#)
Register now — [click here](#)

Members save more than annual dues on event registrations — over \$1,000 annually. Teams save even more!

2009 has been a busy and productive year, in spite of the difficult economy, with outstanding attendance and value for our members. We have:

- Hosted 12 substantive and well attended events
- Attracted 3,200 entrepreneurs, CEOs, investors and executives
- Featured over 140 speakers, useful topics and take home materials

Members of The Collaborative are choosing to stay active, taking advantage of our high quality networking and content.

- For more on the value membership provides, [click here](#)
- To join, [click here](#)
- For a list of sample members [click here](#)

The Collaborative: *Now More Than Ever*

All Contents Copyright © 1997-2009 The Collaborative®. All Rights Reserved.
10 South 5th Street, Suite 415, Minneapolis MN 55402

Unsubscribe: If you prefer not to receive our emails, simply hit Reply, type REMOVE in the subject line and hit Send. We'll take care of it.